



Press Release
Centris Residential Sales Statistics – April 2025
Montreal Census Metropolitan Area (CMA)

Resurgence of Real Estate Market Overheating in Areas Bordering the Island of Montreal

- April sales in the Montreal area are comparable to the two strong years preceding the pandemic.
- This performance was reflected in a 10 per cent increase in transactions compared to April 2024, which was already a month of strong market recovery.
- This sustained growth in activity was evenly distributed across the various sectors of the Montreal CMA—around 10 per cent—with the exception of Saint-Jean-sur-Richelieu (0 per cent) and Vaudreuil-Soulanges (+21 per cent).
- This market strength continues to imply a rapid absorption of active listings, which remained well below the historical average. Listings are up by only 2 per cent, with a notable disparity between the Island of Montreal (+7 per cent) and peripheral areas, particularly the North Shore of Montreal (-4 per cent).
- With market conditions still strongly favouring sellers in the peripheral areas, we are seeing a
 resurgence in overheating on both the South Shore and North Shore of Montreal. In April, the salesto-new listings ratio for single-family homes reached 76 per cent and 81 per cent, respectively—
 well above the balanced market threshold of 50 per cent.
- This overheating in peripheral markets continues to support sustained price growth, driven by lower interest rates and the recent introduction of incentives.

L'Île-des-Sœurs, **May 7**, **2025** – The Quebec Professional Association of Real Estate Brokers (QPAREB) has just released its residential real estate market statistics for the month of April 2025. The most recent market statistics for the **Montreal Census Metropolitan Area (CMA)** are based on the real estate brokers' Centris provincial database.

Residential sales in the Montreal CMA totalled 5,126 transactions in April 2025, up by 10 per cent compared to the same period last year. Transactional activity was thus 8 per cent higher than the historical average recorded for this month of the year.

"The Montreal market continued to post very strong activity in April. Most geographic areas and property categories are seeing essentially double-digit increases in both cases. This rise in sales, during a month that is typically one of the most active of the year, is largely supported by newly eased mortgage insurance rules and the accelerated decline in interest rates over the past six months. This, despite the pause observed by the Bank of Canada during the first part of April," notes Charles Brant, QPAREB Market Analysis Director.

"It is also interesting to observe a shift in market dynamics within the peripheral areas, with the South Shore market now surpassing Laval as the most expensive suburban market bordering the Island of Montreal, with a single-family home median price of \$634,000 compared to \$600,000 in Laval. It should be noted that the number of sales concluded following an overbidding process has risen significantly on the South Shore, and the proportion of high-end single-family homes sold there is now higher than in Laval."



Montreal Area Real Estate Market Monthly statistics

April 2025

Sales

Variation in total residential sales compared to April 2024 Listings

+2%

Variation in active listings compared to April 2024 **Price**

+9%

Variation in the median price of single-family homes compared to April 2024

Residential: Summary of Centris Activity

	April			Year-to-date		
	2025	2024	Variation	2025	2024	Variation
Total sales	5,126	4,645	10%	16,914	14,969	13%
Active listings	18,731	18,318	1 2%	17,194	17,595	↓ -2%
New listings	7,721	6,886	12%	28,404	25,499	11%
Sales volume	\$3,310,716,141	\$2,783,607,479	19%	\$10,630,538,262	\$8,817,110,792	1 21%

Detailed Statistics by Property Category

	April			Year-to-date		
Single-family home	2025	2024	Variation	2025	2024	Variation
Sales	2,686	2,406	12%	8,672	7,818	11%
Active listings	7,823	7,842	⇒ 0%	7,226	7,633	-5%
Median price	\$625,000	\$575,000	1 9%	\$610,000	\$560,000	1 9%
Avg. days on market (days)	37	46	↓ -9	44	51	₽ -7
Condominium	2025	2024	Variation	2025	2024	Variation
Sales	1,961	1,807	1 9%	6,717	5,887	14%
Active listings	8,547	7,905	1 8%	7,840	7,502	1 5%
Median price	\$424,500	\$400,000	1 6%	\$420,000	\$398,000	1 6%
Avg. days on market (days)	44	56	-12	53	59	-6
Plex (2-5 units)	2025	2024	Variation	2025	2024	Variation
Sales	478	429	11%	1,517	1,255	1 21%
Active listings	2,286	2,534	↓ -10%	2,061	2,423	-15%
Median price	\$830,500	\$755,000	10%	\$810,000	\$750,000	1 8%
Avg. days on market (days)	51	71	-20	65	74	↓ -9



Note: Since May 1, 2025, average selling time has been replaced by average days on market in our reports, a measure comparable to those of other Canadian real estate boards and still reflecting the time it takes for an active listing to find a buyer.

Variations are calculated in relation to the same period of the previous year.

Source: QPAREB by the Centris System

^{**} Number of transactions too low to produce reliable statistics.

Additional information:

Detailed and Cumulative Monthly Statistics for the Province and Regions

If you would like additional information from the Market Analysis Department, such as specific data or regional details on the real estate market, please <u>write to us</u>.

About the Quebec Professional Association of Real Estate Brokers

The Quebec Professional Association of Real Estate Brokers (QPAREB) is a non-profit association that brings together more than 15,000 real estate brokers and agencies. It is responsible for promoting and defending their interests while taking into account the issues facing the profession and the various professional and regional realities of its members. The QPAREB is also a major player in many real estate dossiers, including the implementation of measures that promote homeownership. The Association reports on Quebec's residential real estate market statistics, provides training, tools and services relating to real estate, and facilitates the collection, dissemination and exchange of information. The QPAREB has its head office in Quebec City, administrative offices in Montreal and regional offices in Saguenay and Rouyn-Noranda. It has two subsidiaries: Société Centris inc. and the Collège de l'immobilier du Québec. Follow its activities at apareb.ca or via its social media pages: Facebook, LinkedIn, X, and Instagram.

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